Sundi Natarajan
Co-founder of Sparksoft Corporation ; TiE Global Board of Trustees(2022-23)
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Sundi Natarajan is a technology entrepreneur and an angel investor with over 30 years of management experience and a proven track record of delivering profitable growth in extremely competitive markets based on the ability to recruit, build and motivate high performance organizations.

Sundi is the Co-founder of Sparksoft Corporation, offering Health I.T. Solutions to U.S. Federal, State, and commercial clients. Sparksoft offers agile software development, testing, IV&V, Cyber security, and Cloud-based services to its clients. Spark Labs drives innovation as a service for several federal gov clients. Won over $400 Mn of prime contracts at CMS/HHS/CDC/DHA. Thought leader and strategist in US Federal Government domain, helped spin up many JV / MPPs and startups foray into the space. Before that Sundi served as V.P. of Product Solutions at COE Inc based in Rockville, MD where he was responsible for building and growing COE's product solutions into a multi-million dollar business that included Enterprise Human Resources Integration; Statistical Datamart and GoalOwner – Performance Management suite specifically built for the U.S. federal government. Earlier he served in various management roles at B2E Markets, Sprint Nextel, Managed Objects, Riveon, Baan Company & Unit Trust of India.

Sundi is also an angel investor/advisor in several early-stage start-ups. He currently serves on the Board of Directors / Advisor / Angel Investor at several startups, including Prazas Learning (HelloThinkster), e-GMAT, Uniphore, Zluri, Flam, Corsha, Grey Orange Robotics, Consure Medical, 3IDX, Oxiwear, Nosh, Geminus, The Live Green, Wevo.ai, Rhumera and many more start-ups where he mentors and advices on strategy, growth, funding and M&A.

Sundi has been active Charter Member at TiE for over 18 years. He served as **President of TiE DC** (2021) and serves on the board of TiE DC (2017- present). Sundi served as a **TiE Global Board of Trustees** (2022-23) focused on fostering entrepreneurship globally.

Sundi is also an active member at Indian Angel Network (IAN) and BITS Spark Angels (BITS Pilani Alumni network) and OPEN (Organization to Provide Education) – a not-for-profit organization focused on educating needy children in India.

Sundi did his B.E. (Hons) Chemical Engineering from BITS, Pilani, and MBA from NMiMS,Bombay University. Sundi also did his Fellowship in Entrepreneurship from Smith School of Business, University of Maryland

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